NEW BRUNSWICK EGG PRODUCERS ASSOCIATION

ANNUAL REPORT

1992

NEW BRUNSWICK EGG PRODUCERS ASSOCIATION

1992 ANNUAL MEETING
MARCH 11, 1992

KEDDY'S MOTOR INN, FREDERICTON, NB

AGENDA

1. Call to order
2. Approval of agenda
3. Minutes of 1991 Annual Meeting
4. Report from the President of the NB Egg Producers Association
5. Financial Report of the NB Egg Producers Association
6. Budget – NB Egg Producers Association
7. Report from the Chairman of the Canadian Egg Marketing Agency
8. Report from the C.E.M.A. Director
9. Report from the Chairman of the NB Egg Marketing Board
10. Report from the C.E.P.C. Director
11. NB Egg Marketing Board Audited Financial Statements
12. Reports from the floor
    - NB Department of Agriculture
    - NB Federation of Agriculture
    - Agriculture Canada
13. Amendments to the Constitution
14. Election of C.E.P.C. Director
15. Election of NB Egg Producers' Association Directors
16. Appointment of auditor
17. Other business
18. Adjournment
19. Other Business

NB EGG PRODUCERS ANNUAL MEETING
WANDLYN MOTEL, FREDERICTON
MARCH 13, 1991

MINUTES

ATTENDANCE:

Ron Bourgeois
Stan Durnnian
Earl Dunphy
Arnold MacLeod
George MacLeod
Gailand Law
Brenda Hunter
Gordon Hunter
John Gunn
Don Clark
Bruce Searle
Mike Goodine
Roland Roussel
Dow Goodine
Don Hicks

Art Allen, Agriculture Canada
Manon Proulx, Ag. Canada
Ray Miller, NBFPMC
Sophie Bernard, NBFPMC
Wayne Buffett, NBFPMC
Neil Currie, CEMA
Don Ramey, NBDA
Dr. C. Home, NBDA
Anne MacEacheron, NBDA
Frank Ten Have, NBDA
Ken Chandler, Sussex Poultry
Lisa Richard, NBEMB
April Sexsmith, NBEMB

APPROVAL OF AGENDA

91-0313-1 Moved by Ron Bourgeois, seconded by Gailand Law that the agenda as circulated be approved with the following addition:

13(a) appointment of CEMA Director. Motion Carried

CONSTITUTION

The Secretary Treasurer requested that, with the permission of those present, the agenda item "amendments to the constitution" be dealt with first as the amendments pertained to voting procedures.

The proposed amendments were presented to the producers present.

91-0313-2 Moved by Brenda Hunter, seconded by Donnie Clark that clause #2, "Membership" be changed to read as follows:

"There shall be one class of membership, eligibility is limited to one bona fide egg producer or started pullet grower per farm or egg production enterprise of 200 bird capacity or over. The right to vote can be transferred to a designated alternate should the primary representative be unable to attend" and that clause #8 "Fees", be changed to read:

"The annual membership fee shall be twenty dollars for full membership and two dollars and fifty cents for associate membership." Motion Carried.

It was noted that due to these changes, other parts of the constitution would need modification. As the constitution requires a 30 day notification period before any changes can be made, these changes were deferred to a later date.

MINUTES

The minutes from the Producers' Annual Meeting held March 14, 1990 were read.

91-0313-3 Moved by Stan Durnnian, seconded by Earl Dunphy that the minutes be approved as read. Motion Carried.

BUDGET

April Sexsmith, presented the 1991 budget of the Association.

91-0313-4 Moved by Arnold MacLeod, seconded by Ron Bourgeois that the budget be accepted as presented. Motion Carried.

FINANCIAL REPORT

The Association's Financial report for 1990 was presented. It was noted that an adjustment had been made in the statement to remove this year's income from last year's report and accurately record the activity of the current fiscal year.

91-0315-5 Moved by Brenda Hunter, seconded by Arnold MacLeod that the financial statements be accepted. Motion Carried.

CEMA REPORT

Neil Currie, Manager of Operations at CEMA, was introduced to the meeting. Mr. Currie brought the apologies of the chairman Ken Tjaden who had been delayed in P.E.I.

Mr. Currie's report covered a variety of topics. He noted that 1991 would be a year of change and rebuilding. Financially, the Agency is in better shape, having undertaken several measures including seasonal pricing and nest run to combat the C.O.P.E. fund deficit. He also stated that the Agency continues to see Dormant Quota as a viable option to help reduce the deficit.

CEMA has unveiled a new 5 year strategic plan entitled Vision 2000. A new salmonella program has been introduced, the national advertising program is back on track, the "Egg Producer" has seen a facelift and a "Myths and Realities" brochure is being prepared for publication.

From the outside, the egg industry has been challenged by the GATT negotiations and the deliberations of the Poultry Task Force. In addition, Ontario and Quebec have indicated their intention to operate their own industrial product removal program, which will mean a levy increase or a quota cut to the provinces if they wish to maintain the system in its current form.

Nest run in the Atlantic provinces was discussed. The intent is to be 100% nest run by 1995. For producer-graders in NB, this may mean selling graded eggs at nest run prices.

The new round of GATT talks were questioned. It was noted that the status of Article XI is still not clear, and there is much speculation about what the preservation of Article XI may mean to import quota levels.

The Technical Working Committee's proposal of A & B quota was discussed. Ideally, B quota is intended to fill existing empty barn space. With some fixed costs being covered by A quota, the breaker price should, at the very worst, allow producers to break even.

CEMA DIRECTORS REPORT

Arnold MacLeod, NB Director to CEMA, presented his written report. He also noted that CEMA has made a generous donation to the World Food Bank for Children and to other charities throughout Canada.

NBEMB CHAIRMAN'S REPORT

Stan Durnnian presented the report of the NB Egg Marketing Board as found in the annual meeting booklet.

CEPC DIRECTORS REPORT

Ron Bourgeois presented the report of the C.E.P.C. directors as found in the annual meeting booklet.

NB EGG MARKETING BOARD REPORT

April Sexsmith presented the audited financial statement of the NB Egg Board for the 1990 fiscal year.

NB DEPARTMENT OF AGRICULTURE

Don Ramey, Poultry Commissioner, introduced the new poultry veterinarian, Dr. Coleen Home. He spoke briefly on I.L.T. and the possible need for vaccination.

AGRICULTURE CANADA

Art Allen, Agriculture Canada, spoke on the use of the "Canada" grade name. As of July 1st, only registered grading stations will be permitted to use this designation, and all retail product must bear a Canada grade. It was noted that Consumer and Corporate Affairs, not Agriculture Canada, does retail inspection.

ELECTION OF C.E.P.C. DIRECTOR

91-0313-6 **Brenda Hunter, seconded by Gailand Law that Ron Bourgeois be nominated for C.E.P.C. Director. Motion Carried.**

There being no further nominations, Mr. Bourgeois was declared elected by acclamation.

ELECTION OF NBEPA DIRECTORS

The following names were offered from the floor:

Area 1:	George MacLeod, Gailand Law
Area 2:	David Jennings, Pamphile Chiasson
Area 3:	Mike Goodine, David Goodine
At Large:	Leonard Robichaud, Bruce Searle.

Leonard Robichaud's name was withdrawn from the floor, leaving the other names to form the 1991 Board of Directors.

APPOINTMENT OF AUDITOR

91-0313-7 Moved by Ron Bourgeois, seconded by Don Hicks that Don Ramey be appointed auditor for 1991. Motion Carried.

ELECTING CEMA DIRECTOR

Discussion was held on the process of electing CEMA director.

91-0313-8 Moved by Dow Goodine, seconded by Donnie Clark that the C.E.M.A. Director be appointed by the NB Egg Marketing Board as has been the practice. Motion Carried.

APRI

Donnie Clark spoke briefly on the Atlantic Poultry Research Institute. He noted the need for research funding for reduced cholesterol in eggs.

CONSTITUTION

91-0313-9 Moved by Gordon Hunter, seconded by Donnie Clark that the NB Egg Producers' Association Board of Directors review the current constitution to verify its accuracy, continuity and totality, and recommend the changes necessary to accurately reflect the intent of the Association. Motion Carried.

FURTHER PROCESSING

The possibility of a further processing plant was discussed. It was noted that the Minister is willing to discuss proposals and his staff is available for help. A committee of Gordon Hunter and Donnie Clark was struck to look further into this matter. They are to report to the Board at the end of June.

There being no further business, the meeting was adjourned.

Bruce Searle, Chairman

A. Sexsmith, Secretary–Treasurer

NB EGG PRODUCERS ASSOCIATION
FINANCIAL STATEMENT
YEAR ENDING DECEMBER 31, 1991

STATEMENT FROM AUDITOR

AUDITORS NOTE:

I have audited the books of the New Brunswick Egg Producers Association for the period ending December 31, 1991

I hereby report that, in my opinion, the financial statement represents fairly the operation of the Association for the period and the financial position as at December 31, 1991 according to the informaiton given me and as shown by the books and records of the Association.

Donald Ramey, Auditor

NB EGG PRODUCERS ASSOCIATION
BALANCE SHEET
YEAR ENDING DECEMBER 31, 1991

ASSETS	1991	1990
CASH	$837.52	$846.57
ACCOUNTS RECEIVABLE	150.00	24.00
TOTAL ASSETS	**$987.52**	**$870.57**
LIABILITIES		
ACCOUNTS PAYABLE	$765.46	$926.66
TOTAL LIABILITIES	**$765.46**	**$926.66**
SURPLUS	$222.06	($56.09)
TOTAL LIABILITIES AND SURPLUS	**$987.52**	**$870.57**

NB EGG PRODUCERS ASSOCIATION
PROFIT AND LOSS STATEMENT
YEAR ENDING DECEMBER 31, 1991

INCOME	1991	1990
MEMBERSHIP DUES	$ 360.00	$ 110.00
GRANTS	6,000.00	5,739.00
INTEREST	59.26	119.61
TOTAL INCOME	$6,419.26	$5,968.61
EXPENSES		
CEPC DIRECTORS EXPENSE	$3,598.53	$3,292.42
DIRECTORS' EXPENSES	1,186.70	1,610.00
CEPC DUES	465.46	1,483.16
HONORARIUMS	300.00	300.00
ANNUAL MEETING	566.73	795.93
BANK CHARGES	23.69	0.00
TOTAL EXPENSES	**$6,141.11**	**$7,481.51**
EXCESS OF EXPENSES OVER INCOME	**$278.15**	**($1,512.90)**

NB EGG PRODUCERS ASSOCIATION

1992 BUDGET

INCOME

MEMBERSHIP DUES	$380.00
GRANTS	0.00
INTEREST	0.00
TOTAL INCOME	**$380.00**

EXPENSES

CEPC DIRECTORS EXPENSE	$3,600.00
DIRECTORS' EXPENSES	1,800.00
CEPC DUES	500.00
HONORARIUMS	300.00
ANNUAL MEETING	700.00
GENERAL ADMINISTRATIVE	25.00
TOTAL EXPENSES	**$6,925.00**
EXCESS OF EXPENSES OVER INCOME	**$6,570.00**

REPORT FROM THE CANADIAN EGG MARKETING AGENCY DIRECTOR

As I set down to write this report, it is one of hope, though by times it is difficult to have much hope.

It has certainly been a year of frustrations and disappointments, though we must have hope that sanity will prevail.

During this year I served on various committees: Egg Quality, Marketing, as well as the Executive of CEMA, making it a very busy year. December was the only month with no meetings, with 3 meeting being held in 3 weeks during the latter part of March and early April. Some of the things that took up a lot of time during the year were reports of the Technical Working Committee and the Poultry Task Force. Salmonella was also a concern, with several outbreaks in Canada during the year. There is a lot of work going into producer awareness of this issue with the so called "90% solution", and a video covering the same. The producer grader section of CEMA's salmonella program is now out and will be presented in the near future.

Work is ongoing into the harmonization of eggs in Canada and United States. It appears now that between 5 and 9 per cent of mediums will move into the large grade depending on what strain of birds you are using.

Other topics of discussion have included new T.V. ads to promote eggs, which are causing a lot of friction between provinces, nest run, A & B Quota, buyback at COP less $0.04, the purchase of overbase from P.E.I., Newfoundland and New Brunswick and the financial position of CEMA.

I would like to thank the Board for giving me the opportunity to serve in this capacity, and thank Lisa and April for their assistance.

Respectfully Submitted
Arnold MacLeod

REPORT OF
THE NEW BRUNSWICK EGG MARKETING BOARD

1991 has certainly not been the most optimistic of years in the egg industry. The dark clouds that were present at the end of 1991 are seeming ever more threatening now. Externally, GATT and cross-border shopping are two of our biggest enemies; internally, we seem to have great difficulty in finding solutions to our provincial differences. The security we have grown accustomed to is fading, leaving us with many questions regarding our future. Of one thing we can be certain, the egg industry that survives this battle will be a changed industry from what we know today.

The Board of Directors met nine times in 1991 and held 8 meetings by teleconference. Topics were varied, and decisions sometimes complicated. Staff and executive met on two occasions with the Atlantic signatories to discuss issues of concern, and regular meetings were held with the Farm Products Marketing Commission and government representatives as signatories to the Federal-Provincial Plan.

The GATT is perhaps more of a threat now than a year ago. After the introduction of the tariffication option, a concentrated lobby effort was undertaken in the fall when the Chairman and Secretary Manager met with several of the New Brunswick MP's and MLA's including Jean Crétien, leader of the Opposition. Meetings were also held with provincial and federal government officials to convince them that supply management must be preserved in the current GATT talks and that tariffication is not an option. Lobby efforts have not stopped since, and we seemed to have convinced the government that farmers "mean business". However, we still await the outcome of the talks which will decide our future.

The National Poultry Task force released its Report in March calling for some welcomed, and some unwelcomed changes to the poultry supply management systems. The Board met with signatories on the matter and developed a policy position with regard to such issues as increasing the powers of the council, removal of the unanimity clause and restructuring of Board of Directors of Agencies and Council. After its release, a Steering Committee of Deputy Ministers and industry representatives was struck to implement the suggested changes. The committee has met a few times, identified areas of agreement and are working out the areas where differences exist.

The Technical Working Committee on Market Operations, struck by CEMA to "look at alternatives and possible changes to the buy-back system", released its report in April. The report introduced the option of A & B quota, which the Board continues to see as viable, if some security can be obtained for the table market. The Committee's work met with various counter-proposals and arguments, and in the end, seemed to disappear almost completely from the surplus discussions.

The proposed withdrawal of Quebec and Ontario seemed to be a constant item on the agenda last year. Tied into this was a series of "initiatives" put forward by CEMA as solutions leaving the Board to debate how to implement and administer such things as decentralization of surplus removal and provincial pricing. Much time was spent on the proposed overbase purchase program, with the final decision being made to request at the CEMA table an exemption to this program. Having been unsuccessful, it was agreed to launch an appeal to Council which, at the time of writing, is waiting to be heard.

On the provincial level, work has continued on the unregulated producer issue, with efforts being taken to notify all known establishments and ascertain the number of birds in their possession. Work in this area has been slowed down by the implementation of the new grading regulations by Agriculture Canada requiring all product sold to retail to bear a Canada grade designation. These new regulations have solved a portion of our small producer problem as many have chosen to stop selling to the retail market. At present, one unregulated producer has built a registered grading station, and we are aware of plans for one or two more. The Board will continue to monitor this situation and keep you updated.

A Committee was appointed to take care of promotion activities during the year. Aside from our annual participation in APEX, efforts focused mainly around the "July is Egg Month" theme, and in-store demonstration were held in the major cities to support CEMA's efforts to promote eggs. This program was very successful and well received. Requests for recipes books, give aways and educational material were filled on request. The committee will be detailing its plans for the first half of the year later in the meeting. The members of the committee are Brenda Hunter, Anne MacEacheron and Fernande Belliveau, Promotion Specialists with the Department of Agriculture, and April Sexsmith.

On the administrative side, the Board office had its full staff component for the majority of the year and operation is back to normal. The office has undergone a minor "face lift" with the addition of a computer system which allows more timely and accurate data collection and information dissemination.

In closing, as Chairman, I would like to thank the directors and staff for their input and able service over the past year. They were called upon make some very difficult decisions. I would also like to thank the Farm Products Marketing Commission for their assistance over the past year and the egg producers for their continued support to the Directors and Board.

Respectfully submitted,
Stan Durnnian

REPORT FROM
THE CANADIAN EGG PRODUCERS' COUNCIL DIRECTOR

The past year's activities at the national level have been for CEPC as unsure as our country's constitutional future. As you are well aware, CEMA's position has not made for a lot of celebration and is not having a lot of positive reflection on the Canadian Egg Producer's Council members.

The province of Manitoba has withdrawn its support to CEPC, even though CEPC's Chairman for the last two year was from Manitoba.

As your director during the last year I attended two of the CEMA's Consultative Committee Meetings in Ottawa, in May and July. I also attended the CEPC Annual Meeting in St. John's Newfoundland in July and an Executive meeting in Ottawa in January of '92.

The new president of CEPC is Michel Gauvin from Quebec. After withdrawing my nomination for President I was elected Vice-President and have also withdrawn from the Consultative Committee. This Committee still has two CEPC Directors in Rita Mitchell from Nova Scotia and David Siemens from British Columbia.

The situation now is, will CEPC survive through this year? All Canadian provinces need to be members of CEPC to make it a strong identity. Few Canadian provinces have provincial Associations that elect their CEPC director, the majority of CEPC directors are elected from the Provincial Boards. My contention is, and has always been, that we need strong Provincal Associations in order to have a strong National Council/Association.

Since many of the directors of CEPC are appointed by the provincial Boards, many provinces believe that CEMA is the body that should be representing the Canadian egg producers. We all know that CEPC was, twenty years ago, the founder of CEMA, and with CEMA's future being very unsecure are we as Canadian egg producers not interested or willing to have a strong national organization? If CEMA and CEPC fall, it could be a very difficult and time consuming task to have to start some type of new provincial and national organizations. Perhaps CEMA's mandate could be changed to include some of CEPC's role, with the result being the disbanding of CEPC.

Is this what you as producers want? Is this what you believe could be the new approach to a strong provincial and national Egg Producers Association? I believe that you as an egg producer in NB and Canada will have to come to grips with this issue and hopefully see it resolved this year.

I want to thank you, as producers, for having chosen me as your CEPC director, it is a very enriching experience, but also very frustrating when I see that the will to have a good strong national organization is not there.

Respectfully submitted
Ronaldo Bourgeois

NEW BRUNSWICK EGG MARKETING BOARD

(Incorporated under the laws of New Brunswick)

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 28, 1991

Auditors' Report

Balance Sheet

Statement of Surplus

Statement of Revenue and Expenses

Statement of Changes in Financial Position

Notes to Financial Statements

TEED SAUNDERS DOYLE & CO.

Suite 102
Priestman Centre
565 Priestman Street
Fredericton
New Brunswick
E3B 5X8

Tel 506 458 8727

Fax 506 450 3777

TEED
SAUNDERS
DOYLE & CO.
Chartered Accountants

AUDITORS' REPORT

To the Members of New Brunswick Egg Marketing Board

We have audited the balance sheet of the New Brunswick Egg Marketing Board as at December 28, 1991, and the statements of surplus, revenue and expenses and changes in financial position for the year then ended. These financial statements are the responsibility of the organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Board as at December 28, 1991, and the results of its operations and the changes in its financial position for the year then ended in accordance with generally accepted accounting principles.

The prior year's comparative figures were reported on by other accountants.

Teed Saunders Doyle & Co.

CHARTERED ACCOUNTANTS

February 20, 1992

NEW BRUNSWICK EGG MARKETING BOARD

BALANCE SHEET

AS AT DECEMBER 28, 1991

ASSETS	1991	1990
CURRENT ASSETS		
Cash	$ 149,746	$ 192,206
Accounts receivable - CEMA	67,419	107,556
Accounts receivable - Other	16,666	7,927
Prepaid expenses	2,388	270
Interest receivable	1,240	-
	237,459	307,959
INVESTMENT (note 3)	50,005	20,000
	$ 287,464	$ 327,959
LIABILITIES		
CURRENT LIABILITIES		
Accounts payable - CEMA	$ 93,526	$ 90,768
Accounts payable and accrued liabilities	85,254	176,627
	178,780	267,395
MEMBERS' EQUITY		
SURPLUS	108,684	60,564
	$ 287,464	$ 327,959

Approved by the Board

Director

Director

TEED SAUNDERS DOYLE & CO.

NEW BRUNSWICK EGG MARKETING BOARD

STATEMENT OF SURPLUS

FOR THE YEAR ENDED DECEMBER 28, 1991

	1991	1990
SURPLUS AT BEGINNING OF YEAR	$ 60,564	$ 44,962
EXCESS REVENUE OVER EXPENSES FOR THE YEAR	48,120	15,602
SURPLUS AT END OF YEAR	$ 108,684	$ 60,564

TEED SAUNDERS DOYLE & CO.

NEW BRUNSWICK EGG MARKETING BOARD

STATEMENT OF REVENUE AND EXPENSES

FOR THE YEAR ENDED DECEMBER 28, 1991

	1991	1990
REVENUE		
Levies	$ 1,353,530	$ 1,440,927
Licences	3,800	4,300
Interest	17,856	30,312
Other	12	490
	1,375,198	1,476,029
EXPENSES		
Levies	1,147,715	1,223,770
Advertising and promotion (note 4)	3,464	-
Directors' fees	9,025	9,852
Salaries and benefits	67,647	77,906
Grants to N.B. Egg Producers Association	6,000	5,739
Grants to A.P.R.I.	3,375	-
Travel	21,763	22,567
Inspections	4,463	8,918
Professional services	4,697	8,102
Rent	8,050	7,140
Office and computer supplies	8,552	6,478
Office equipment and furniture (note 2)	13,294	4,458
Telephone	7,420	9,570
Electricity	879	767
Interest and bank charges	307	622
Insurance	286	-
Subsidy on surplus	16,929	17,397
Bad debts	24	-
Loss on management reorganization	-	40,549
Convention	-	155
Seals	-	13,514
Nest run subsidy	2,080	-
Miscellaneous	1,108	2,923
	1,327,078	1,460,427
EXCESS REVENUE OVER EXPENSES	$ 48,120	$ 15,602

TEED SAUNDERS DOYLE & CO.

NEW BRUNSWICK EGG MARKETING BOARD

STATEMENT OF CHANGES IN FINANCIAL POSITION

FOR THE YEAR ENDED DECEMBER 28, 1991

	1991	1990
CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES		
Net income for the year	$ 48,120	$ 15,602
Changes in non-cash components of working capital		
Accounts receivable - CEMA	40,137	(58,572)
Accounts receivable - other	(8,739)	56,319
Prepaid expenses	(2,118)	270
Interest receivable	(1,240)	-
Accounts payable - CEMA	2,758	(35,308)
Accounts payable and accrued liabilities	(91,373)	74,675
Inventory	-	6,809
	(12,455)	59,795
CASH PROVIDED BY (USED IN) INVESTMENT ACTIVITIES		
Purchase of term deposits	-	(20,000)
Purchase of T-bills	(50,005)	-
Proceeds from term deposits	20,000	35,000
	(30,005)	15,000
INCREASE (DECREASE) IN CASH DURING THE YEAR	(42,460)	74,795
CASH POSITION AT BEGINNING OF YEAR	192,206	117,411
CASH POSITION AT END OF YEAR	$ 149,746	$ 192,206

TEED SAUNDERS DOYLE & CO.

NEW BRUNSWICK EGG MARKETING BOARD

NOTES TO FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 28, 1991

1. STATUS AND NATURE OF ACTIVITIES

The Board, incorporated under the New Brunswick Farm Products Marketing Act, is responsible for establishing quotas and minimum prices, monitoring production, promotion and other related activities.

2. SIGNIFICANT ACCOUNTING POLICY

As is common with many non-profit organizations, the board has adopted the policy of charging the cost of fixed assets to expense in the year purchased. The cost of office equipment and furniture purchased in 1991 was $13,294, net of $17,373 in grants received. The cost of office equipment and furniture purchased to date was $35,960, net of grants.

3. INVESTMENT

The investment is an 8% Government of Canada Treasury Bill, due March 6, 1992.

4. ADVERTISING AND PROMOTION

The advertising and promotion expense is net of reimbursements of $1,800 by C.E.M.A. and $2,433 by the Province of New Brunswick.

TEED SAUNDERS DOYLE & CO.

NB EGG MARKETING BOARD
1992 BUDGET
(based on a quota of 397,456)

REVENUE	
Levies – Registered	1,412,100
Licences	3,500
Interest	12,000
Miscellaneous	100
	1,427,700
EXPENSES	
Advertising/Promotion	10,000
APRI	3,375
CEMA Levy	1,129,680
Board Meetings	17,380
Finance Meetings	1,550
Other meetings	8,540
Wages/Benefits	74,408
Grants	6,000
Inspectors Travel	4,500
Professional Services	15,000
Miscellaneous	1,000
Office Equipment Rental	800
Office Rent	8,400
Office supplies	3,000
Postage	2,500
Electricity	1,000
Telephone & Fax	6,500
Computer Line	2,000
Travel – Manager	7,500
Bank Int/Service Charge	400
Insurance	700
Surplus Removal Costs	112,500
	1,416,733
PROFIT / (LOSS)	**10,967**

NB BRUNSWICK EGG PRODUCERS ASSOCIATION

CONSTITUTION AND BY-LAWS

Name of Association

1. This Association shall be known as the New Brunswick Egg Producers Association.

Membership

2. *Only Egg Production Enterprises in New Brunswick are eligible to join the Association. An Egg Production Enterprise is defined as a person or operation having more than 200 laying hens. Only one membership will be issued to a Production Enterprise.*

Eligibility to Vote

3. *Production Enterprises with paid memberships shall be eligible to vote. At the time of membership registration, the Production Enterprise will designate a primary representative.* If the primary representative is unable to attend a meeting, the right to vote can be transferred to a designated alternate.

Objects

4. The objects of the Association shall be:

   a) To promote better organization in the interests of egg producers and their product.

   b) To have a strong representative organization through which the producers may voice their opinions, make suggestions relative to the welfare of the industry and take whatever steps are necessary to assure the product of a constant and profitable market.

   c) To undertake educational programs, propaganda, or advertising conductive to the welfare of the egg producers in particular and the egg industry in general.

Board of Directors and Officers

5. a) *Only the primary representative designated by the Production Enterprise is eligible for election to the Board of Directors.*

b) The Board of Directors shall consist of seven (7) members, two members being elected from each of the following areas and one member to be elected at large.

Area 1 consisting of the Counties of Charlotte, Queens, Kings, Saint John, Albert, Westmorland, Kent and the parish of Rogersville in Northumberland County.

Area 2 consisting of the counties of Northumberland less the Parish of Rogersville, Gloucester, Restigouche, Madawaska, Victoria, and Carleton.

Area 3 consisting of the Counties of York and Sunbury.

c) Each member must own at least 200 layers to be eligible for election to the board and at least six of the Directors elected shall own at least 3000 layers.

d) Directors shall be elected at the annual meeting of the Association and a director so elected must live in the area he/she is representing and shall serve for one year or until his/her successor is elected.

e) A President and Vice–President shall be elected by the Board of directors from their number at the first meeting of the Directors after the annual meeting.

f) At the first meeting of the Board of Directors following the annual meeting, a Secretary–Treasurer shall be appointed who shall hold office for one year and shall be eligible for re–appointment.

Duties of Officers

6. a) The President shall preside at all meetings of the Association and of the Board of directors. He/she shall do all things necessary to the proper conduct of his/her office.

b) In his/her absence the Vice–President shall have and exercise all rights and powers of the president.

c) In the absence of both the President and Vice–President, the meeting shall elect a Chairman who shall, at such meetings exercise the rights and powers of the President.

d) The Secretary shall keep and preserve the records of the Association. He/she shall keep Minutes of all meetings of the Association, of the Board of Directors, and of committees. He/she shall prepare and present to the Association the annual and other reports required by the Board of Directors. He/she shall attend to all correspondence and shall carry on such publicity and other work as required by the Board of Directors.

e) The Treasurer shall have and keep custody of all money and securities of the Association. He/she shall deposit all such monies immediately upon receipt thereof to the credit of the Association in such chartered bank as the Board of Directors may from time to time designate. He/she shall pay all accounts of the Association by cheque, countersigned by the President or Vice–President. He/she shall permit free access to the Secretary and Board of Directors of all books of accounts, assets, and other securities and records of the Association.

f) The Directors shall have power to take drastic action against members who deal dishonestly with the Association.

g) All officers or employees of the Association having charge of money or property of the Association shall give such security and in such form as the Board of Directors approve.

h) The Directors of the Association shall be and they are hereby authorized to borrow monies from time to time from any chartered bank of Canada upon the credit of the Association in such amounts as they deem proper and by way of overdraft or otherwise.

7. a) The fiscal year of the Association shall be the calendar year. The annual meeting shall be held at such time and place as the Board of Directors shall decide.

b) A special meeting of the Association may be called any time by the Board of Directors, or at the request of twenty–five per cent of the membership. Notice of the time and place of the annual or special meetings shall be mailed to each member at his/her last known address, at least ten days before such meeting.

c) At special meetings, no business shall be transacted other than that appearing in the notice calling such meeting.

d) The Board of Directors shall meet immediately following the annual meeting for the purpose of electing officers and for other general business. The Board of Directors shall meet at such other times as determined.

e) Notice of a Directors' meeting shall be mailed to each director at least seven days before the meeting.

f) A meeting of Directors may be held at shorter notice than seven days, or without notice, provided that not less than six of the Directors have given their consent to the meeting being held, a motion of such consent shall be entered in the Minutes.

g) At a Directors' meeting, four Directors shall form a quorum.

h) All elections shall be by decision of the meeting plurality electing.

Fees

8. *The annual membership fee shall be as designated by the Board of Directors.*

Amendments

9. This constitution may be amended at any regular or special meeting by a two–thirds affirmative vote of the membership present provided notice of such proposed amendment with copy thereof has been mailed to the entire membership of the Association at the last known mailing address not less than one month in advance of such meeting at which such proposed action is to be taken.